***Infinite Leadership Workshop Key Notes***

1. Finite Games = Fixed Rules, Known Players, **Agreed Upon Objective for Winning**
2. Infinite Games = Known & Unknown Players, Changeable Rules, Objective is to Keep Playing, **Players Leave the Game when they run out of the Will OR Resources, but the Game continues without Them**
3. Finite Strategy in Finite Game = Stable

Infinite Strategy in Infinite Game = Stable

**Finite Strategy in Infinite Game = Leads to Quagmire/ Wasting of Resources**

1. To Lead w/ an Infinite Mindset, Understand that:

We do **NOT** get to choose if the game is finite or Infinite

We **DO** get to choose to play or not

We **DO** get to choose our Strategy

1. Five Essential Practices of Leading w/ an Infinite Mindset

Advance a Just Cause

Build Trusting Teams

Study Worthy Rivals

Maintain Flexible Strategic Paths

Lead w/ Courage

1. Just Causes must be:

For Something – Affirmative & Optimistic

Inclusive – Open to all who want to contribute

Service-Oriented – For the primary benefit of others

Resilient – Able to endure, political, technological & cultural change

Idealistic – Big, Bold & Ultimately Unattainable

1. Items that are **NOT** Just Causes:

Being Best

Growth

Moon Shots

1. Will vs Resources = 51% Will / 49% Resources
2. Cost of Will = Time & Effort
3. Trusting teams are led with vulnerability. (Leader takes the responsibility for the results while trusting the team to accomplish them)
4. Performance/ Trust – Trust is more important!

High Perf/ Low Trust = Toxic Team Member

1. Values x Behavior = Culture
2. Leaders are responsible for building New Leaders
3. Worthy Rivals help us:

Get Better at what we do

Get Clearer on **WHY** we do what we do

\*\*\*Beware Cause Blindness\*\*\*

1. Maintain Flexible Strategic Paths

Kodak – Failed to stick to Just Cause w/ New Technology

Apple – Stuck w/ Just Cause using New Technology

1. Lead with Courage

Easy to Say, Difficult to do

Don’t Chase Bottom Lines!

Change is Coming- Like it or Not!!

**YOU CAN CHANGE THE WORLD!!!**

For Questions or to Inquire about having this Training at Your District Conference/Convention, Please Contact:

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Thank You for All Your Hard Work & Dedication!